

SBE TODAY

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What Happens When You Start Taxing Muni Bonds?



Municipals bonds helped finance the construction of the new Minnesota Vikings stadium. (Michael Hicks)

By Liz Farmer

The \$3.6 trillion municipal bond market is about as uniform as a crazy quilt. That's why it's hard to measure what one policy change -- mainly, removing muni bonds' tax-exempt status -- could mean for the market. But a new analysis offers the best glimpse yet of the impact that revisions might have on state and local governments.

The new study, commissioned by the International City/County Management Association and the Government Finance Officers Association, confirms one argument made in favor of the exemption: Since investors don't have to pay an income tax on their interest earnings from the bonds, governments can pay off their bonds at a lower interest rate than they would otherwise. The tax-free status of municipal bonds saved governments an estimated \$714 billion in extra interest payments from 2000 to 2014, according to the report. That's the equivalent of building a state-of-the-art stadium, ballpark and arena for every professional sports city in the U.S. and Canada six times over.

Of course, this isn't the first study to back up the tax exemption's positive affect. What's different about this study is the level of data it provides policymakers. Previous reports merely offered a blanket comparison between the

interest rates on a range of municipal bonds to the interest rate on U.S. treasuries, leading to the conclusion that interest rates for all muni bonds would have been between 2 and 3 points higher over the last decade without the tax exemption. But there's an old saying about the municipal market: If you've seen one muni bond, then you've seen one muni bond.

To get at a more accurate picture of how the exemption saves governments money, Justin Marlowe, author of the new report and a Governing columnist, looked at how the type of issuer affects interest rates. He found that depending on the issuer, savings can range from \$80 to \$210 in additional interest expenses per \$1,000 of borrowed money.

"The effect of the exemption is much more stable or predictable for bigger issuers than other kinds," said Marlowe, a public finance professor at the University of Washington. "It's valuable, but the value doesn't vary as much as it does for smaller issuers." And, he adds, the value of the exemption is lower post-financial crisis.

Very small bond offerings -- less than \$3 million -- see the lowest savings, little more \$50 per \$1,000 borrowed. Cities, counties and schools on average see slightly better savings of roughly \$75 per \$1,000 borrowed. Before the financial crisis, those groups saw average savings ranging between

\$120 and \$150 per \$1,000 borrowed.

Among the different types of issuers, hospitals see some of the biggest savings on interest payments. The average hospital today saves more than \$100 per \$1,000 borrowed -- 1 percent less in interest -- than it would if the bonds were taxable. Before the 2008 financial crisis, hospitals saved more than \$150 per \$1,000 borrowed. The big savings is because hospitals, which include nursing homes, tend to be among the riskiest investments in the municipal market. For hospitals, the default rate is still very low -- less than a half percent, according to Municipal Market Analytics. But for retirement homes, a very small player in the market, the default rate is 5 percent.

Although talk about removing the muni bond tax exemption seems to have cooled on Capitol Hill until at least after next year's presidential election, tax reform is on the lips of just about every presidential candidate.

■ Continued on page 3

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California Sub-Bid Request Ads

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE Subcontractors and Suppliers for the following Trades:

Earthwork, Soil Cement Columns, Structural Concrete, Structural Steel, Metal Stairs, and Elevators.

TRANSBAY BLOCK 7 (SELECT TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

Transbay Block 7

255 Fremont Street

San Francisco, CA 94105

Bid Date: 9/14/15 @ 2 PM

Voluntary Pre-bid Meeting on

**8/31/15 at 2:00 PM at Cahill Contractors,
425 California Street, Suite 2200,
San Francisco, CA 94104.**

There will not be a job walk.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified LBE Subcontractors and Suppliers for ALL trades EXCEPT Exterior Building Maintenance & Solar Hot Water System. O'Farrell Towers

This is a SF MOH CMD project with construction workforce and prevailing wage, LBE & local workforce hiring goals.

O'Farrell Towers

477 O'Farrell Street

San Francisco, CA 94102

Bid Date: 9/1/15 @ 2 PM

Voluntary Pre-bid Meeting & Job Walk on

8/13/15 at 10:00 AM at

O'Farrell Towers, located at
477 O'Farrell Street, San Francisco, CA 94102.



Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710
Phone: 510-671-0000 • Fax: 510-671-1000

Requests sub bids from qualified California Department of General Services (DGS) certified Small businesses & Micro businesses.

Subcontractors, suppliers, and truckers for the following project:

STEVENS CREEK EVELYN BRIDGE FISH PASSAGE

Santa Clara Valley Water District

Contract No. C0606 / Project No. 26044002

bids: September 2, 2015 @ 2pm

DGS certified small businesses & micro businesses wanted for the following items, including, but not limited to: Clearing & Grubbing; Concrete Removal & Site Demolition; Channel Excavation; Rock Side Weir; UPRR bridge Concrete Lining; Sheet Piles; Hydroseeding

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DGS certified small & micro business suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small & micro business suppliers, subcontractors, truckers.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Bryan Jones
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**Stevens Creek Evelyn Bridge
Fish Passage Project
Contract No.: C0606**

**Owner: Santa Clara Valley Water District
Engineers' Estimate: \$1,000,000.**

BID DATE: September 2, 2015 @ 2:00 PM

Items of work include but are not limited to: Rebar, Trucking, Demolition, Piling, Dewatering, Clear and Grub, Tree Removal, Erosion Control, Concrete Removal, and Survey.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Vicki Narciso
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED LBE / MBE / WBE / OBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

**West Sunset Playground Renovation
Contract No.: 3207V (ID NO. FCP15123)
Owner: City & County of San Francisco
Engineers' Estimate: \$8,250,000.
BID DATE: September 9, 2015 @ 2:30 PM**

Items of work include but are not limited to: Hazardous Materials, Building Demolition, Irrigation, Planting & Landscape, Synthetic Turf, Site Furnishings, Trucking, Doors, Windows, Electrical, Plumbing, Painting, Waterproofing and Fencing.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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Robert A. Bothman, Inc.

2690 Scott Blvd. • Santa Clara, CA 95050
Phone: (408) 279-2277 • Fax: (408) 279-2286
Stephanie Hunt • shunt@bothman.com

Robert A. Bothman

An Equal Opportunity Employer,

is requesting bids from certified San Francisco LBE subcontractors and suppliers for the following trades: Electrical, Asphalt paving, Fencing, Pavement Markings, Underground Utilities, Painting, Asphalt Supplier, Metal Handrails, Demolition, Turn-key Building

West Sunset Playground Renovation

Contract No. 3207V

Bid Date is

Wednesday September 9, 2015 @ 2:30 pm

Project location is

3223 Ortega Street, San Francisco CA

**LBE Subcontracting Participation Requirement is
25% LBE**

Subcontractors must be registered with the DIR

Bid documents can be viewed at our office or by contacting us for a link to access the plans and specifications.

Please call our office for any assistance with bonding; insurance; obtaining necessary equipment, supplies, materials; lines of credit and/or technical assistance.

California Sub-Bid Request Ads

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

San Tomas Expressway Projects El Camino Real to Homestead Rd.
Federal Aid Project No. CML-5937 (197)
Engineer Estimate: \$8,000,000 – 180 wd's
Bids: September 10th, 2015 @ 2:00 PM
Goal: DBE 3.25%

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Electrical Material, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demo Removal, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Landscaping, Hydroseeding, Erosion Control, Irrigation, Aggregate Base, Slurry Seal, Asphalt Paving, AC Dike, Grinding, CIDH Piles, Structural Concrete, Sound-wall-Masonry Precast, Joint Seal, Reinforcing Steel, Signs Roadside, Concrete Curb & Sidewalk-Misc., Dencing, Survey & Historical Monument, Object Marker, MBGR, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Painted Traffic Marking, Pavement Marking, Signal & Lighting, Message Signs, Lighting & Sign Illumination, Detector, SWPPP, Water Truck, Sweeper, Trucker, Storm Drain (Underground).

Scope of Work: Two separate projects, installing bike trail, privacy wall & traffic barrier. Widening of San Tomas to El Camino Real to Homestead Rd.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs may be acquired at the Plan Counter of the County of Santa Clara Roads & Airports Dept., 101 Skyport Dr., San Jose, CA 95110 or view & copy at our office or Contact Andy Eldridge 925-606-2400 andrew.eldridge@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Contra Costa County in Martinez at 0.1 Mile West of Milano Way Overcrossing and in Napa County at 0.5 Mile North of Route 121
Contract No. 04-286804
Federal Aid Project No. ACNHP-000C(406)E
Engineer Estimate: \$1,480,000 – 60 Working Days
Goal: DBE 10%
Bids: September 10th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Electrical Material, Construction Area Signs, Traffic Control, Grinding, Joint Seal, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Detector, SWPPP Planning, Sweeper, Jointed Plain Concrete Pavement, Lean Concrete Base.

Scope of Work: Install High Speed Weigh in Motion System.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

Making Women Equal in Business - SBA Recognizes Women's Equality Day

By Erin Andrew

It was in 1920 when women in the United States were granted the right to vote, and women have continued to move in an upward direction ever since. Women's Equality Day is a chance to reflect on how far women have come and on the glass ceilings we have yet to break.

There has been a significant cultural change the past half-century, and the SBA has helped many women overcome the barriers to successful business ownership in many ways. Just four decades ago, women were still required to have a male cosigner on a loan. Women today make up nearly 29 percent of all U.S. business owners.

New preliminary data by the U.S. Census Bureau shows that there has been an incredible increase in the number of women-owned small businesses.

U.S. business ownership rose 27.5 percent for women during the period between 2007 and 2012, and there are currently 9.9 million women-owned businesses in the United States. That's an increase of 2.1 million businesses (or 27.5 percent from 2007).

The data also shows that women-owned businesses increased their receipts by 35 percent, producing \$1.6 trillion in sales in 2012 compared to \$1.2 trillion in 2007.

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What Happens When You Start Taxing Muni Bonds?

■ Continued from page 1

While it would likely cost governments more to borrow if the exemption is eventually removed, the action would also trigger other changes to the market, said Marlowe. Many high-net-worth investors attracted to the tax-free feature of muni bonds would likely bow out. At the same time, foreign and corporate investors who don't currently benefit from the tax-free status could swoop in. It could create an increase in demand for muni bonds and thus keep interest rates low.

"There are lots of market dynamics that might change who buys munis," Marlowe said. "The question is, how many of those folks are out there?"

Source: <http://www.governing.com>

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(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
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DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY IN AND NEAR CHICO FROM 0.5 MILE SOUTH OF SKYWAY OVERCROSSING TO 0.2 MILE SOUTH OF GARNER LANE, CONTRACT NO. 03-2F3304, FEDERAL AID PROJECT ACNHP-P099(586)

OWNER:

STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: September 1st, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC Dike, Concrete Barrier, Construction Area Sign, Crack Sealing, Crash Cushion, Electrical, Erosion Control, Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete Structure, Grind Concrete Pavement, Rapid Set Concrete, Roadside Signs, Delineator, Markers, Rumble Strip, Stamped/Textured Paving, Striping, SWPPP Prep/ Water Pollution Control Plan Prepare, Underground, Vegetation Control, Trucking, Water Trucks, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Gap Grade) Material

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

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and suppliers



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the San Joaquin Pipeline No. 1 Replacement at the San Joaquin Valve House Project.

<http://www.sf-hrc.org>

Subcontractors, Consultants and Suppliers for the following project:

**San Joaquin Pipeline No. 1 Replacement Project
Contract No. HH-979**

Owner: City of San Francisco

Bid Date: September 10, 2015 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Local Business Enterprise (LBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Other Business Enterprise (OBE), **San Francisco Small & Micro-LBE and SFPUC-LBEs** wanted for the following scopes, including, but not limited to:

Excavation & Backfilling, Clear & Grub, Concrete Forms, Concrete Reinforcing, Cast in Place Concrete, Dewatering, Painting & Coatings, Cathodic Protection, Shoring, Traffic Control, SWPPP, Demolition, Welding, Pipe Fabrication, Supply and Installation.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested LBE, MBE, WBE, OBE, SF Small & Micro-LBE and SFPUC-LBEs certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

NO LATER THAN September 4, 2015 and

Quotes by September 9, 2015 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

Bidders are alerted to the City's Surety Bond Program, which assists LBE contractors in obtaining bonding and financing for contracts awarded by the SFPUC. For further information please email Jennifer Elmore at bond@imwis.com

100% Performance Bond and Payment Bonds are required for this project. Cost of bond will be reimbursable.

All contractors and subcontractors who bid or work on a public works project **must** register and pay an annual fee to the California Department of Industrial Relations (DIR).

An Equal Opportunity Employer CA Lic. #433176



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractors, Consultants, and/or Suppliers seeking to participate in the City of Fresno Southeast Surface Water Treatment Facility Project.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors, Consultants and Suppliers for the following project:

**Southeast Surface Water Treatment Facility Project
Client Project No. 3369 - Phase Two**

Owner: City of Fresno

Bid Date: September 29, 2015 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Business Concern or a concern under a successor program wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Cathodic Protection, Concrete, Concrete Formwork, Concrete Reinforcing, Minor Concrete, Precast Concrete, CIDH, Conveying Systems, Doors & Windows, Earthwork, Electrical & Instrumentation, Mechanical Equipment & Pumps, Erosion Control, Fencing, Finishes, Fire Protection, Furnishings, HVAC, Janitorial Services, Landscaping, Masonry, Metals, Painting & Coating, Pavement Markings, Piping & Valves, Quality Control, Security, Signage, Specialties, Support of Excavation, SWPPP, Temp Facilities, Thermal and Moisture Protection, Traffic Control, Trucking & Hauling, Utility Locating, Water & Sweeping Trucks, Well Drilling & Abandonment, Wood & Plastics.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

NO LATER THAN September 18, 2015 and

Quotes by September 25, 2015 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information.

You can view the plans in our office during regular business hours by appointment.

110% Performance Bond and Payment Bonds are required for this project.

Davis Bacon Act, Buy American Act and American Iron and Steel provisions apply.

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California Sub-Bid Request Ads

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz • An Equal Opportunity Employer

REQUEST FOR MBE/WBE/SBE Subcontractors and Suppliers for:
Main Wastewater Treatment Plant Engineers Road Widening
Specification SD-357A
East Bay Municipal Utility District
BID DATE: September 16, 2015 @ 1:30 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Staking, Waterline, Fencing, Striping, Signs, Minor Concrete Curb & Gutter, Street Lighting - Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage MBE/WBE/SBE participation. Plans & Specs are available for viewing at our office.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
San Tomas Expressway Projects
El Camino Real to Homestead Road
County of Santa Clara
BID DATE: September 10, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Traffic Control System, Type III Barricade, SWPPP, Adjust Utilities, Clearing & Grubbing, Hydroseed, Roadside Signs, Untreated Lumber & Timber, Soundwall, CIDH Concrete Piling, Temporary Fence with Acoustical Barrier, Underground, Curb & Gutter, Minor Concrete, Storm Drain Manhole, Concrete Paver, Fencing, Removable Bollard, Transition Railing, Terminal System, Concrete Barrier, Striping & Marking, Signal Pole and Foundation, Electrical, Detector Loop, Cold Plane AC, Structure Excavation, Structure Backfill, Crack Seal/Filler, AC Dike, Retaining Wall, Microsurfacing, Sound Wall – Precast Panels & Columns, Misc. Iron & Steel, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
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RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Alameda County in Oakland at 0.1 Mile South of Carson Street Undercrossing
Contract No. 04-1SS414
Federal Aid Project No. ACNHP-P013(026)E
Engineer Estimate: \$1,780,000 – 210 Working Days
Goal: DBE 11%
Bids: September 9th, 2015 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Cold Plane, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, CIDH Piles, Reinforcing Steel, Air Blown Motar-Shotcrete, Clean & Paint Steel, Object Marker, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Message Signs, Lighting & Sign Illumination, Ramp Metering System, SWPPP, Water Truck, Sweeper, Trucker, Soil Nail.

Scope of Work: Construction soldier pile retaining wall and reconstruct shoulder.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact Dan Schultz 925-606-2400 dan.schultz@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

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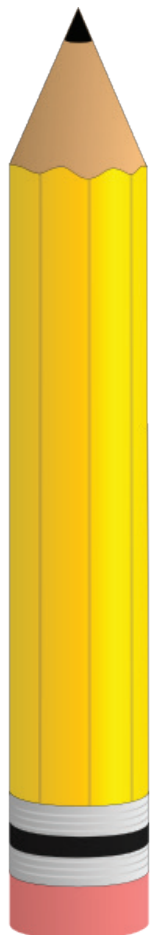
Need construction contractors and suppliers familiar with public contracting, bondable, certified by cities, states and federal entities, and willing to work in one or many locations?
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The next time you're bidding project where time and accuracy are of the essence, call us.
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California Sub-Bid Request Ads

**ADAMS AVE OC TO CAMINO DEL RIO SOUTH UC
CALTRANS ID# 11-2T1904
SAN DIEGO, CA**

****THIS PROJECT HAS A 12% DBE GOAL****

BID DATE: SEPTEMBER 3, 2015 • BID TIME: 2:00 P.M.

Please respond by 5:00 p.m., September 2, 2015

We are seeking quotes from CERTIFIED DBE including, but not limited to, the following work items: Roadside Signs, AC Dike, Aggregate, CIDH, Clear & Grub, Concrete Ditch Lining, Concrete Supply, Construction Area Signs, Electrical, Erosion Control, Fence & Guardrail, Formliner, Geosynthetic Reinforcement, Joint Seal, Landscape & Irrigation, Minor Concrete, Misc. Iron & Steel, Overhead Sign Panels / Structures, Pipe Supply, Trucking, Railing, Reinforcing Steel, Rock Slope Protection, Soil Nail, Striping / Marking

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the Caltrans website using the Project ID # 0814000086/ 08-3555V4 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



**9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com**

McGuire and Hester

**9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Jim Falk • An Equal Opportunity Employer**

Sub Bids Requested From Qualified MBE, WBE, DBE, SBE Subcontractors & Suppliers for
Delta Diablo - Pittsburg Forcemain Improvements
Location: Pittsburg, CA • Project No. 14116
Bid Date: September 24, 2015 @ 10:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; electrical; sawcutting; and jack & bore. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

**9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: John Gasiowski • An Equal Opportunity Employer**

Sub Bids Requested From Qualified SBE Subcontractors & Suppliers for
Santa Clara Valley Water District - Stevens Creek Evelyn Bridge Fish Passage
Location: Mountain View, CA • Project No. 26044002 / Contract No. C0606
Bid Date: September 2, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; surveying; hydroseeding; tree removal; sawcutting; clearing & grubbing; reinforcing steel; shotcrete; sheet piling; concrete; dewatering; and demolition. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

Making Women Equal in Business

Continued from page 3

These preliminary numbers show that women entrepreneurs have certainly moved in a positive direction, and the SBA wants to be a partner to help even more women hammer their way to the top of their entrepreneurial dreams.

We know that women entrepreneurs face challenges when first launching a business, but we also know that it can be done, and done very successfully. To improve the odds for business success, a woman entrepreneur must think beyond a "really good idea" and flesh out the vision for her enterprise.

The SBA has the tools and resources available to help women entrepreneurs. Here are five ways to level the playing field:

1. Have a plan. Whether it is a business plan or a marketing plan, these will help to get the results you desire. Think of a business plan as a roadmap whose goal is to identify the route you will take to meet your financial and growth objectives. Creating a marketing plan can help ensure that you maximize each marketing dollar you spend and that your marketing message is getting across to your target customers. The SBA's Women's Business Centers can help you create and review both. A great tool is DreamBuilder, an online curriculum focused on helping women entrepreneurs build a business plan.
 2. Know your competition. A market analysis will identify your target market, its size and other distinguishing characteristics, as well as your strengths and weaknesses. The SBA website has a great tool called Size Up to help identify your target market. Once you have that information, you can include it in your business plan.
 3. Market your business effectively. Marketing is the process of creating sales, and it's different for every business. Develop an overall marketing strategy which includes how you'll communicate with your various audiences.
 4. Have an exit strategy. Most business owners have no plan to handle the unexpected such as financial hardship or a disability, nor do they have a plan for succession or transferring ownership.
 5. Get started. We know that entrepreneurs who get good counseling and training stay in business longer, generate more revenue, and hire more employees. The SBA has an extensive support network leveraged through our resource partners and available to small businesses nationwide. The network includes more than 100 Women's Business Centers, over 900 Small Business Development Centers, and more than 300 chapters of SCORE volunteers who provide training and counseling to entrepreneurs.
- There's no better time to start a business than today, and the SBA has free online courses that can help women entrepreneurs to not only start but to grow.

Women have been a vital component to our nation's economic growth and we want to continue to make our mark during the next half century.

Source: U.S. SBA

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Contract No. 3054V
(ID No. FCP15129)
17TH & FOLSOM STREET PARK**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until 2:30 p.m. on September 16, 2015, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$ 15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at 17th and Folsom, 2080 Folsom Street in San Francisco and includes hazardous abatement; demolition; grading and drainage; asphalt and concrete paving; concrete walls; electrical, plumbing and mechanical work; landscape planting and irrigation; site furnishings; new play equipment; metal work and new site lighting. The time allowed for completion is 300 consecutive calendar days. The Engineer's estimate is approximately \$2,550,000. For more information, contact the Project Manager, Paulina Araica at 415-581-2558.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible responsive bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Finbarr Jewell at 415-554-8360 for details. In accordance with Administrative

Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on September 1, 2015, 1:30 p.m. at 17th and Folsom, 2080 Folsom Street, San Francisco, CA 94110.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Department recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, Department of Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

8/27/15

CNS-2787743#

SMALL BUSINESS EXCHANGE

Hunters Point Shipyard Phase 2 – Opportunity to Provide Landscape Architecture and Graphic Design Services.

Lennar Urban is requesting qualified, interested Landscape Architecture and Graphic Design firms to respond to a public request for proposals through the Office of Community Infrastructure & Investment of the City and County of San Francisco.

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9965>

Respondents are encouraged to check this website regularly for updates.

**Proposals must be submitted by
September 16, 2015.**

Hunters Point Shipyard Phase I in San Francisco Opportunity to Perform

HPS1 – Construction of the Streetscape for all the Blocks (minus 50 and 51)

Within the Hilltop portion of Parcel A during the development of Hunters Point Shipyard Phase I in San Francisco.

Lennar Urban is requesting qualified, interested contractors to respond to a public request for proposals to perform

HPS1 Construction of Hilltop Streetscape
At

Hunters Point Shipyard in San Francisco

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9963>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Contractors.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

**September 1, 2015 @ 10:00 AM
(Tentative Date)
Building 101
101 Horne Ave.
San Francisco, CA 94104**

**Proposals must be submitted by
September 14, 2015 @ 2:00 PM (PST).**